

Business, Government Services and You

Thursday, February 16, 2012



Join us for a business information and networking event with representatives from various federal, provincial and municipal government organizations.

- Find resources for business planning, financing, marketing, taxes and more
- Get information on exporting
- Learn how to sell your goods and services to the government

Program

4:00 p.m. - 4:30 p.m.	Registration and Opening Remarks
4:30 p.m. - 8:00 p.m.	Exhibits & Networking
Seminars	
4:30 p.m. - 5:15 p.m.	Doing Business with the Government of Canada
5:45 p.m. - 6:15 p.m.	Tax Services for Business
6:15 p.m. - 7:15 p.m.	First Steps in Exporting

Details

Thursday, February 16, 2012
4:00 p.m. - 8:00 p.m.

Algoma's Water Tower Inn
360 Great Northern Road
Sault Ste. Marie, ON

Complimentary Event

Free parking available
Refreshments included

To register:

visit www.cbo-eco.ca
or call 1-877-553-5507

*In partnership with the [S.S. Marie Innovation Information Forum](#) from 1-4 p.m. Learn what the Government of Canada is doing to bolster innovation and what programs and services are available to help your business.

Presented by:

Canada Business Ontario
Your Business Information Connection

In partnership with:



BUSINESS
Sault Ste. Marie
a division of the SSMEDC



Ontario
MINISTRY OF NORTHERN
DEVELOPMENT AND MINES

FedNor



Canada

Business, Government Services and You

PROGRAM OF EVENTS – Sault Ste. Marie, February 16, 2012

Register for this event at: www.cbo-eco.ca or call: 1-877-553-5507

Atrium
4:00 p.m. – 4:30 p.m.

Registration and Opening Remarks

Atrium
4:00 p.m. – 8:00 p.m.

Trade Show - Talk with our exhibitors about their programs and services for business

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| <ul style="list-style-type: none">- Business Development Bank of Canada- Canada Business Ontario- Canada Border Services Agency- Canada Ontario Export Forum- Canada Revenue Agency- Community Development Corporation of Sault Ste. Marie & Area | <ul style="list-style-type: none">- Enterprise Centre Sault Ste. Marie- FedNor- Ministry of Northern Development and Mines- Northern Ontario Heritage Fund- Public Works & Government Services Canada...and more |
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West Hall

Seminars

4:30 p.m. – 5:15 p.m.

Doing Business with the Government of Canada: Understanding the Process - the Fundamentals (Brought to you by: Public Works and Government Services Canada - Office of Small and Medium Sized Enterprises)
Learn the fundamentals of selling goods/services to the Government of Canada. Acquire information on how to market, how the government does its buying, and how to track opportunities to bid on government purchase.

5:45 p.m. – 6:15 p.m.

Tax Services for Business (Brought to you by: Canada Revenue Agency)
This seminar will provide an overview of the available tax services for business from the Canada Revenue Agency

6:15 p.m. – 7:15 p.m.

First Steps in Exporting (Brought to you by: Canada Ontario Export Forum (COEF), and FedNor)
This seminar will introduce you to some of the key tools, resources and services available to the potential exporter. The session will provide an overview of export readiness, preliminary market research, developing an export plan, and knowing your key supporters.

**This event is being held in partnership with the Sault Ste. Marie - Innovation Information Forum from 1-4 p.m. Learn what the Government of Canada is doing to bolster innovation and what programs and services are available to help your business. To register for the Sault Ste. Marie – Innovation Information Forum, visit [OSME Ontario Region](#)*